



- Farm 2500 acres in Nebraska
- 18 million pounds of cover crop seed mixed (last 4 years)
- Majority in diverse mixes (more than 4 species – with over 60 species to choose from)
- 100% custom mixed per customer order

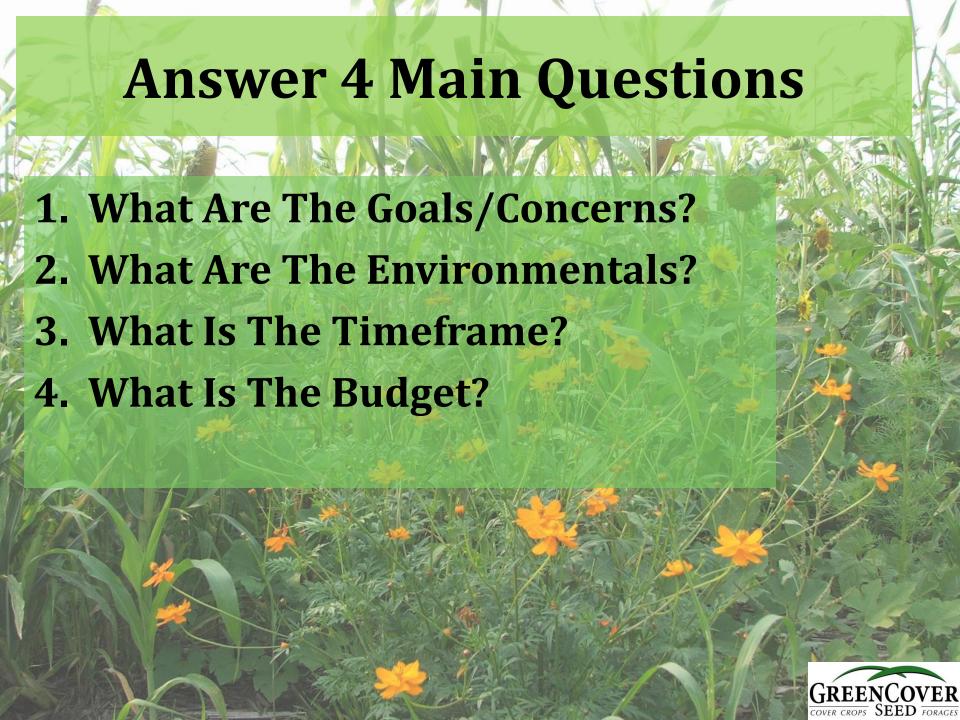


## Why Diverse Cover Crop Mixes?

- 1. If <u>Soil Health</u> is the goal, <u>Crop Diversity</u> cannot be ignored or overstated
- 2. Plants were created to grow in diverse ecosystems
- 3. Resilience comes from Diversity
- 4. Balanced "diet" for soil biology
- 5. Balance: because even good things (legumes, brassicas) when not used in moderated balance can be harmful







## What are your Goals/Resource Concerns?

- 1. Soil health biological life
- 2. Supplemental grazing
- 3. Increased fertility/organic matter
- 4. Nitrogen capture/cycling
- 5. Additional lasting residue/cover
- 6. Weed suppression/disease cycle
- 7. Erosion control
- 8. Compaction breaking/deep roots





- 1. Rainfall or irrigation
- 2. Evapo-Transpiration (ET)
- 3. Growing season
- 4. Soil type and condition
- 5. Seeding method
- 6. Previous crop and next crop
- 7. Previous herbicides



## What is your timeframe?

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- 1. Spring fallow ground or prior to a spring crop (chemical/mechanical termination)
  (Check crop insurance implications!)
- 2. Early Summer Right after wheat harvest (frost or chemical/mech. termination)
- 3. Late Summer Delay after wheat harvest (frost termination)
- 4. Fall After fall crops (frost termination or over-wintering)



## What is your budget?

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- 1. Low (less than \$20/acre)
  (Low seeding rates very few legumes)
- 2. Medium (\$20 \$30/acre) (Average seeding rates - some legumes)
- 3. High (\$30 \$40/acre) (High seeding rates - high legume %)
- 4. Higher (\$40 \$60/acre)
  (special use: organic N production, nematode control, perennials, etc...)

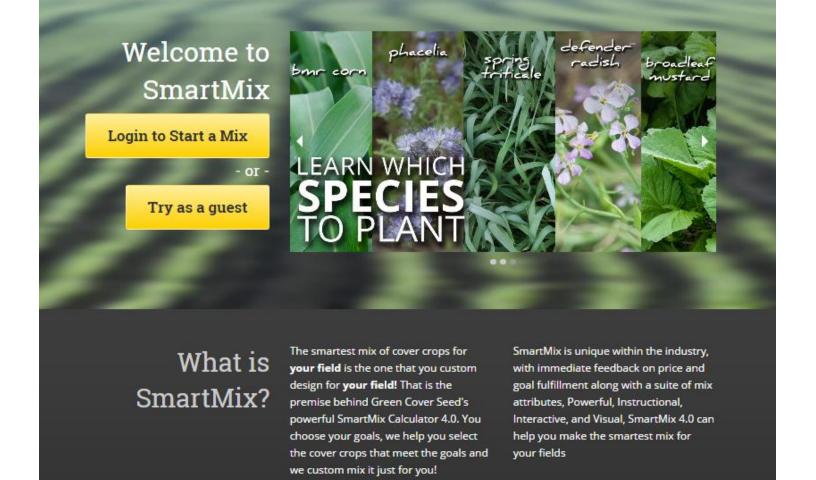


# What are your goals/resource concerns? Generally speaking....

1. The more specific your goals/concerns, the less diverse your mixes will typically be.

2. The tighter your planting windows, the fewer species will work and thus the less diverse your mixes will be.





#### See what's new in SmartMix 4!



**Useful Charts** 



**New Design** 

We have implemented charts The new release of SmartMix



**Improved Security** 



Faster calculation

Protecting your information

Our new calculator features

### Login with your username and password

| Username (Emai | il) |                            |
|----------------|-----|----------------------------|
| keith@greenco  | •   |                            |
| Password       |     |                            |
|                |     |                            |
| Login          |     | Register<br>Reset Password |

#### Start a Mix

#### Hello, Bladen, NE!

Based on your zipcode of: 68928, the average annual rainfal is 26.73". For your area, the First Frost is around 10/03, the Last Frost is around 04/30 and the Plant Hardiness Zone (PHZ) is 5b.

| Name Your Mix:  | Mix Name            |                          | Acres to Plant:   |   | Zipcode:    | 68928          |
|-----------------|---------------------|--------------------------|-------------------|---|-------------|----------------|
| Bagging Option: | O Tote O 50 lb bags | Bulk                     | New! Irrigation:  | 0 |             | applied inches |
| Seeding Method: | Select              | •                        | Seeding Date:     | Ē | 09/01/2015  |                |
| Next Cash Crop: | Select              |                          |                   |   |             |                |
| Next cash crop. | - Select            | 5350                     | Termination Date: |   | Choose Date |                |
| oals  oals      |                     | Goal 2 (Medium Priority) | Termination Date: |   | Choose Date |                |

#### Start a Mix

#### Hello, Lincoln, NE!

Based on your zipcode of: 68512, the average annual rainfal is 30.52". For your area, the First Frost is around 10/13, the Last Frost is around 04/22 and the Plant Hardiness Zone (PHZ) is 5b.

| Name Your Mix:                                     | Mix Name            |                          | Acres to Plant:  |          | Zipcode: | 68512          |
|--|---------------------|--------------------------|--|----------|----------|----------------|
| Bagging Option:                                    | O Tote O 50 lb bags | Bulk                     | New! Irrigation:   | 0        |          | applied inches |
| Seeding Method:                                    | Select              |                          | Seeding Date:  | 09/01/20 | 15       |                |
|  |                     |                          | The state of the s |          |          |                |
| Next Cash Crop:                                    | Select              | **                       | Termination Date:  | Choose D | Date     |                |
| Next Cash Crop:  Goals  Goal 1 (High Priority) Req |                     | Goal 2 (Medium Priority) |  | Choose D |          |                |

#### Start a Mix

#### Hello, Lincoln, NE!

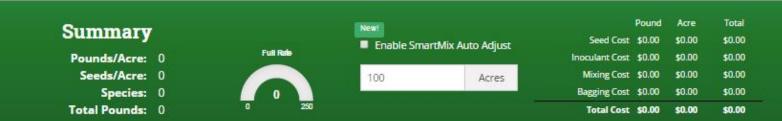
Based on your zipcode of: 68512, the average annual rainfal is 30.52". For your area, the First Frost is around 10/13, the Last Frost is around 04/22 and the Plant Hardiness Zone (PHZ) is 5b.

#### Details 68512 After Silage Acres to Plant: Name Your Mix: Zipcode: Tote □ 50 lb bags □ Bulk Bagging Option: applied inches New! Irrigation: Seeding Method: Drilled Seeding Date: 6 09/07/15 Next Cash Crop: Corn seed the mix. 04/01/2016 Termination Date: Your selected growing period will last 207 days. It will also contain 626.51 base 50 growing degree days and 1,361.87 base 40 growing degree days. Goals Goal 1 (High Priority) Required Goal 2 (Medium Priority) Goal 3 (Low Priority) -- Select --Erosion Reduction Provide Lasting Residue -- Select --Increase Soil Organic Matter Erosion Reduction Next Nutrient Cycling Nitrogen Fixation Provide Lasting Residue Weed Suppression Compaction Breaking Supplemental Grazing Supplemental Hay Diversify Introduced Perennial Pasture Attract Beneficial Insects



| Add | T-0-000     | Totals: | 0%             | 0%    | 0%      |          |         | \$0.00    |
|-----|-------------|---------|----------------|-------|---------|----------|---------|-----------|
| Aud | Legumes     | Туј     | oe % Full Rate | % Wt  | % Seeds | Seeds/lb | Cost/lb | Cost/Acre |
| Add | 0           | Totals: | 0%             | 0%    | 0%      |          |         | \$0.00    |
| Auu | Grasses     | Ту      | oe % Full Rate | % Wt  | % Seeds | Seeds/lb | Cost/lb | Cost/Acre |
| Add | Draggiaga   | Totals: | 0%             | 0%    | 0%      |          |         | \$0.00    |
| Aud | Brassicas   | Ту      | oe % Full Rate | % Wt  | % Seeds | Seeds/lb | Cost/lb | Cost/Acre |
| Add | Broadleaves | Totals: | 0%             | 0%    | 0%      |          |         | \$0.00    |
| Aud |             | Туг     | oe % Full Rate | 96 Wt | % Seeds | Seeds/lb | Cost/lb | Cost/Acre |





#### **Growing Period**

Start: 10/01/2015 End: 04/01/2016 Duration: 183 days

GDD: 241 GDD (base 50)

742 GDD (base 40)



Frost Period: 191 days

Growing Period: 183 days

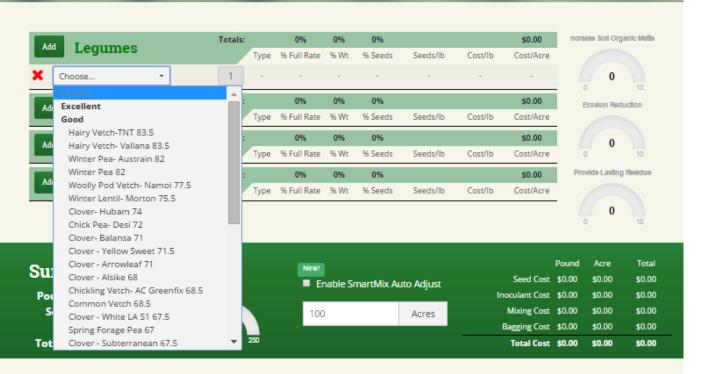
#### Region

Zip Code: 68512

PHZ: 5b

Frost Free: 04/22 - 10/13 Projected Precip: 8.35" Avg. Annual Precip: 30.52"





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- Growing Period: 183 days

#### Region

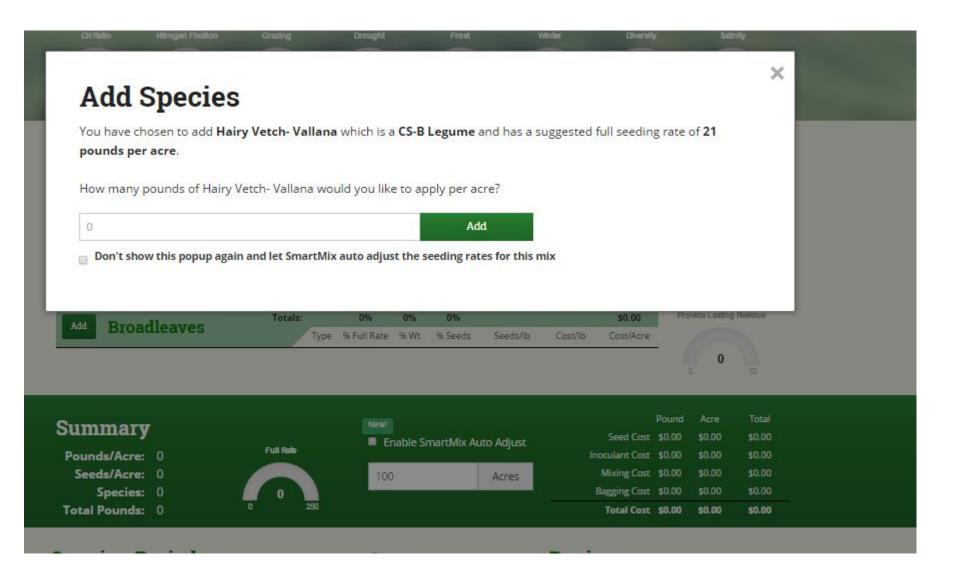
Zip Code: 68512

PHZ: 5b

Frost Free: 04/22 - 10/13 Projected Precip: 8.35" Avg. Annual Precip: 30.52"

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| Ad | Legumes                   |             | Totals: |      | 25%         | 10%  | 6%      |           |         | \$ 10.76  |
|----|---------------------------|-------------|---------|------|-------------|------|---------|-----------|---------|-----------|
| L  | Legumes                   | Rates: Ful  | I Mix   | Type | % Full Rate | % Wt | % Seeds | Seeds/lb  | Cost/lb | Cost/Acre |
| ×  | Hairy Vetch- Vallana 83.5 | 1 21        | 5.25    | CS-B | 25%         | 10%  | 6%      | 12,000.00 | \$ 2.05 | \$ 10.76  |
| Ad | Crosses                   |             | Totals: |      | 50%         | 80%  | 84%     |           |         | \$ 12.69  |
| Au | Grasses                   | Rates: Ful  | I Mix   | Type | % Full Rate | % Wt | % Seeds | Seeds/lb  | Cost/lb | Cost/Acre |
| ×  | Cereal Rye - Elbon South  | · 1 86      | 21.50   | CS-G | 25%         | 40%  | 46%     | 22,150.00 | \$ 0.30 | \$ 6.45   |
| ×  | Winter Barley 81          | · 1 86      | 21.50   | CS-G | 25%         | 40%  | 38%     | 18,000.00 | \$ 0.29 | \$ 6.24   |
| Ad | Brassicas                 |             | Totals: |      | 25%         | 4%   | 5%      |           |         | \$ 5.06   |
| L  | Diassicas                 | Rates: Ful  | I Mix   | Type | % Full Rate | % Wt | % Seeds | Seeds/lb  | Cost/lb | Cost/Acre |
| ×  | Nitro Radish- Diakon Oil  | <b>i</b> 9  | 2.25    | CS-B | 25%         | 4%   | 5%      | 25,000.00 | \$ 2.25 | \$ 5.06   |
| Ad | Dynadlasyss               |             | Totals: |      | 25%         | 6%   | 5%      |           |         | \$ 2.28   |
| Au | Broadleaves               | Rates: Ful  | l Mix   | Type | % Full Rate | % Wt | % Seeds | Seeds/lb  | Cost/lb | Cost/Acre |
| ×  | Safflower 79              | <b>1</b> 13 | 3.25    | WS-B | 25%         | 6%   | 5%      | 15,000.00 | \$ 0.70 | \$ 2.28   |



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742 GDD (base 40)



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#### Region

Zip Code: 68512

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ncrease Soll Organic Matte

Erosion Reduction

Provide Lasting Residue